

RAILSERVE CHRONICLES

Make the safe switch



ADM Grows with Railserve

As the world's population grows, so does demand for quality foods, feed ingredients for livestock, alternative



Two LEAF locomotives at ADM

fuels, and environmentally friendly alternatives to traditional chemicals. As one of the world's leading agricultural processors, ADM plays a pivotal role in serving these vital needs. Railserve helps to fulfill ADM's mission at their Decatur, IL complex by keeping the flow of inbound raw materials and outbound finished products fluid.

Railserve Site Leader Joe Ballard and his Decatur team heighten safety, increase efficiencies, and reduce costs for this complicated site by managing

the switching requirements of multiple plant areas and maintaining the track. Due to the strong carload volume, ADM recently chose to allocate two Railserve LEAF® locomotives to the Decatur site and add personnel. Chad Gibson is Railserve's Regional Leader of Operations for this area and Ed Foley maintains Railserve's Decatur locomotive fleet.



New Site in the Empire State

Railserve is proud to provide switching at Sunoco's new ethanol production facility in Fulton, NY. Sunoco acquired and renovated this former Miller brewery in 2009 and Railserve began the switching operation in summer 2010. At full capacity, the Fulton site has the ability to process 40 million bushels of corn to produce 85–100 million gallons of ethanol each year.



Railserve Site Leader John Brahaney and his Fulton team work closely with local plant personnel to provide safe and reliable service. Mark Robinson is Railserve's Regional Leader for this area and Dan Creger maintains Railserve's locomotive fleet in Fulton. In addition to the Fulton site, Railserve also handles the Sunoco operations in Philadelphia, PA and Toledo, OH.

Huntsman Expansion in Pt Neches

As a result of Railserve's safe and reliable performance since 1997, Huntsman chose to strengthen and expand its partnership at their Pt Neches, TX complex. Huntsman is a global manufacturer and marketer of differentiated chemicals.

In addition to handling in-plant rail switching, Railserve is now responsible for full time track maintenance at this busy and active site. Our Pt Neches team shares Huntsman's core values—a commitment to safety and a work environment that fosters teamwork, innovation, accountability, and open communication.

Railserve's Pt Neches team includes Regional Leader Jason Liner, Site Leader Paul Mayfield, and Mike Blakly, Mechanic.

HUNTSMAN



Railsolve Values Its Roots

While it is exciting to read about Railserve's many new operations in the US and Canada, it is important to recognize the commitment demonstrated by customers who have recently chosen to *renew* their agreements with Railserve. We appreciate their support and encouragement of our efforts and look forward to continued safe performance at their sites.

Braskem, LaPorte, TX
Chevron, Richmond, CA
Emery Oleochemicals, St Bernard, OH
Huntsman, Pt Neches, TX
Kimberly-Clark, Mobile, AL
Unilever, Hammond, IN

Railsolve Turns Over a New LEAF®

In response to rising demand for efficient, economical, and environmentally sound locomotive power, Railserve continues to set a higher standard for performance and value with improvements to its LEAF® gen-set locomotives. The Railserve LEAF® reduces NOx emissions by 76% and cuts fuel consumption by 50% while meeting EPA Tier III 2015 emissions standards. These locomotives are manufactured by Railserve at its locomotive shop in Longview, Texas and 25 LEAF® units are in operation in the US and Canada.

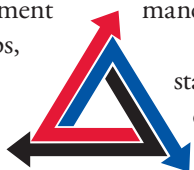
The Railserve LEAF® now incorporates a modular networked control system with greater remote and field diagnostic capabilities, simplified installation, reduced cabling, and a more rugged design. To learn how a Railserve LEAF® can improve your operation, please contact our marketing team at marketing@railsolve.biz.



New US Development Terminals

Railsolve warmly welcomes 2 new US Development locations to the Railserve family. US Development Group (which designs, develops, owns, and manages large-scale rail logistics centers) recently opened sites in San Antonio, TX and St James, LA.

The San Antonio Rail Terminal is strategically located to serve the central Texas fuel blending markets with a



capacity to offload 25,000 barrels of ethanol per day and 100 car spots. Railserve Site Leader Terry Brennan and his team provided a safe startup and continue to deliver reliable performance for this new site.

The St James Rail Terminal is a state-of-the-art crude oil terminal located in Louisiana's crude/condensate hub. It has an initial capacity of 65,000 barrels per day with 100 car spots, a fully automated 26-spot rail rack for offloading, and is connected via pipeline to an adjacent crude/

condensate storage terminal. Railserve Site Leader Jerry Landry and his team work closely with local USD personnel to provide safe and efficient service to this new location. Mechanic Mike Blakly maintains the St James motive power.

In addition to San Antonio and St James, Railserve also handles the USD operations in Pasadena, TX and West Colton, CA. Railserve Regional Leader Jason Liner provides support and direction for USD's Texas and Louisiana sites.

Railsolve Welcomes Ameritrack

On July 30, 2010 Railsolve, Inc. acquired the assets of Ameritrack Railroad Contractors, Inc. and Ameritrack West, Inc., a Midwest provider of railroad track construction and maintenance services. The acquired business now operates as Ameritrack Rail, a division of Railsolve, Inc.

Ameritrack (based in Frankfort, IN

with a second operation in El Dorado, KS), offers new track construction, feasibility/design studies, track inspection, maintenance, rehabilitation, and emergency repairs. Ameritrack earns a wonderful reputation with its customers and is an ideal fit with Railsolve. The acquisition expands Ameritrack's geographic coverage to strategic locations throughout the US and Canada while broadening Railsolve's range of services and expertise.

Ameritrack's former owners (Ralph and Mike Jackson, along with Mike Eldridge) will continue to help manage the business, with Mike Eldridge serving as General Manager. For contact information and additional details please visit Ameritrack's new website at www.ameritrack.biz.



Dow Midland Recognizes Railsolve

In early 2011, Dow's Midland, MI safety personnel recognized Railsolve's team at the Michigan Operations site in Midland for reaching **4 years** without an OSHA injury.



Railsolve's Midland team is led by Kevin Klepser, Site Leader; Les Lammers, Regional Leader of Operations, and Bob Gary, Mechanic. In addition to the Midland site, Railsolve also handles the Dow operations in Freeport, TX; Ft Saskatchewan, Alberta; Pittsburg, CA; and Prentiss, Alberta.

Within this period, Railsolve:

- Completed 120,000+ rail switches
- Handled 400,000+ railcar movements
- Maintained/cleaned 15,000+ railcars and 37 miles of track
- Cleared 30+ feet of snow from the track/switch system

Round-the-Clock at Preferred Sands

Railsolve's switching operation at the site of North America's largest aboveground sand reserve is now operating 24 hours per day.

Preferred Sands operates a state-of-the-art industrial sand processing plant in Genoa, NE (about 115 miles west

of Omaha) with the capacity to process 1.2 million tons of silica sand per year. They provide the oil and gas industry with high quality frac sand, which is used to improve production (product flow) during oil and gas well drilling. Railsolve Site Leader Aaron Furner and his Genoa team deliver safe, consistent, round-the-clock rail switching, which enables Preferred Sands to supply their

customers with on-time delivery of high quality sand. Railsolve Regional Leader Chris Rogers provides support and direction and Railsolve Mechanic Willard Kieffer keeps Genoa's motive power properly maintained.



Safe Performance at Petro-Canada

Railsolve's operation at the Petro-Canada's Lubricants Centre in Mississauga, Ontario recently celebrated 2 years incident free. A Suncor Energy business, the Mississauga site blends and packages 350 different lubricants, specialty fluids, and greases.

Railsolve participates in Petro-Canada's company-wide "Journey to Zero" safety program which focuses

on a zero harm mindset and safe workplace practices for both contractors and Petro-Canada employees. Railsolve's safe performance onsite is even more impressive considering that the plant shipped a record number of cars in 2009, shattered that mark in 2010, and is on pace to do the same in 2011. The brutal Ontario winters, operating challenge of a significant uphill grade, and travel across a public crossing (in a thriving Toronto suburb) adds to this accomplishment for

Site Leader Randy Gray and his crew. Railsolve Regional Leader Jason Smith provides support for the Mississauga site and Willard Kieffer keeps Railsolve's motive power properly maintained. Railsolve looks forward to continuing the success of the past two plus years partnering with Petro-Canada to continue on the "Journey to Zero"





Railsolve, Inc
1691 Phoenix Blvd.
Suite 250
Atlanta, GA 30349

770-996-6838
www.railsolve.biz
marketing@railsolve.biz

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A member of
The Marmon Group,
a Berkshire Hathaway
company

Railsolve 2010 Safety Awards

Railsolve's primary commitment to its customers and employees is to create, maintain, and heighten a safe operating environment. A formal process of training, testing, and audits forms the foundation of our safety program, but it is each team member's *personal commitment* that reinforces safe behaviors with every switch, every time.

In early 2011, Railsolve recognized those locations that achieved safe performance in calendar year 2010 with gold, silver, and bronze spike awards. *It is significant to note that Railsolve handled 2.7 million carload movements for its customers in 2010.* Congratulations to these locations and we look forward to continued safe performance in 2011.

Gold Spike

BASF, Freeport, TX ¹
BASF, Wyandotte, MI
Braskem, LaPorte, TX ¹
Brunswick Cellulose, Brunswick, GA ¹
Cargill, Dayton, OH
Chevron, Salt Lake City, UT
Cognis, Kankakee, IL ¹
Cognis/Emery Oleo, St Bernard, OH
Dow, Pittsburg, CA ¹
DuPont, Belle, WV
Georgia-Pacific, Palatka, FL ¹
Graphic Packaging, W. Monroe, LA
Haywood, Brownsville, TN ¹
Huntsman TM, Pt Neches, TX
Husky Energy, Lima, OH
International Paper, Eastover, SC ¹
Kinder Morgan, Baltimore, MD ¹
Lubrizol, Painesville, OH
P&G, Jackson, TN ¹
P&G, Lima, OH ¹
PPG, Natrium, WV ¹
SI Group, Freeport, TX ¹
Suncor, Mississauga, ON
Sunoco, Fulton, NY ²
Undisclosed, Sturtevant, WI

Silver Spike

Buckeye, Foley, FL
Chevron, PT Arthur, TX
Chevron, Richmond, CA
Dow, Prentiss, AB
DuPont, Memphis, TN
Evergreen Packaging, Pine Bluff, AR
Georgia-Pacific, Crossett, AR
International Paper, Springfield, OR
Kinder Morgan, Galena Park, TX
National Starch, Indianapolis, IN
P&G, Cincinnati, OH
Tate & Lyle, Decatur, IL
US Development, Bayport, TX

Bronze Spike

ADM, Decatur, IL
Cargill, Eddyville, IA
Dow, Midland, MI
DuPont, Washington, WV
Eastman, Longview, TX
Kimberly-Clark, Mobile, AL
Preferred Sands, Genoa, NE
Sunoco, Toledo, OH
Tate & Lyle, Lafayette, IN
Tate & Lyle, Loudon, TN
US Development, W. Colton, CA

1 = Also earned "Special Merit" award
2 = Earned "Safe Startup" award